

# Call for Innovation: Open Intake

## Frequently Asked Questions

### What is the NorthX Open Intake?

NorthX Climate Tech will accept Expressions of Interest (EOIs) on a continuous basis to support Canadian climate hard tech companies advancing greenhouse gas reduction and removal innovations with strong commercialization potential.

Through the continuous intake, NorthX will provide **non-dilutive funding** to companies developing climate technologies and business model innovations that can deliver measurable emissions reductions and economic benefits in BC and across Canada.

NorthX will support technologies advancing toward commercialization and deployment, with a focus on helping companies bridge critical funding and scaling gaps.

### Who is eligible?

- Eligible companies must be Canadian incorporated and either based in British Columbia or advancing projects with a direct and measurable impact in BC.
- NorthX will support companies developing greenhouse gas reduction or removal innovations with strong commercialization potential and economic benefits for BC and Canada.
- Consortium projects are eligible but must be led by a single Canadian-based applicant, preferably the technology developer.

### How is this intake different from other NorthX funding initiatives?

Unlike time-limited Calls for Innovation, the NorthX Open Intake will accept Expressions of Interest (EOIs) on a continuous basis. Companies may apply at any time through the NorthX portal.

The Open Intake is designed to provide ongoing access to funding opportunities for climate hard tech ventures advancing commercialization-ready solutions aligned with NorthX's mandate.

### How can I apply for the NorthX Open Intake?



Applications will be submitted through NorthX's online application platform. Applicants will be asked to complete a short-written Expression of Interest (EOI) and submit a short video describing their company, technology, and proposed project.

Apply here: <https://portal.northx.ca/>

### **Can a partially completed EOI be saved and returned to?**

Yes, EOI drafts are saved on the portal, as long as a company profile has been completed. Edits are not permitted after final submissions.

### **Is there a deadline to submit an application through the Open Intake?**

While there is no fixed deadline, companies are encouraged to submit their Expression of Interest at their earliest convenience. NorthX has a limited allocation of capital available for this opportunity in FY 2026, and EOIs will be reviewed on a competitive, rolling basis. NorthX reserves the right to close the Open Intake at any time.

### **How will applicants be notified of the outcome of their Expression of Interest?**

Applicants will be notified within 30 days of submission whether they have been successfully invited to submit a detailed proposal. Notifications will be sent via email from the NorthX portal to the address listed as the primary point of contact on the application. Please ensure this inbox is monitored regularly, including spam and junk folders.

### **Are NorthX funding applications similar across different calls for innovation?**

Yes. NorthX uses a consistent application format across calls, including a written EOI, a short video submission and a pitch deck if available. Applicants are expected to clearly articulate how their project aligns with the specific objectives and priorities of NorthX's mandate of reducing GHG emissions and delivering economic benefits.

### **What are the minimum and maximum funding amounts that can be requested?**

There are no strict minimum or maximum funding thresholds. However, NorthX aims to support multiple projects, and funding requests should be proportionate to the scope and maturity of the proposed project.

NorthX's average grant size is approximately \$600,000 CAD, though funding amounts will vary depending on the stage of development and alignment with NorthX's mandate.

Funding requests that exceed 50% of total project costs may be less competitive.

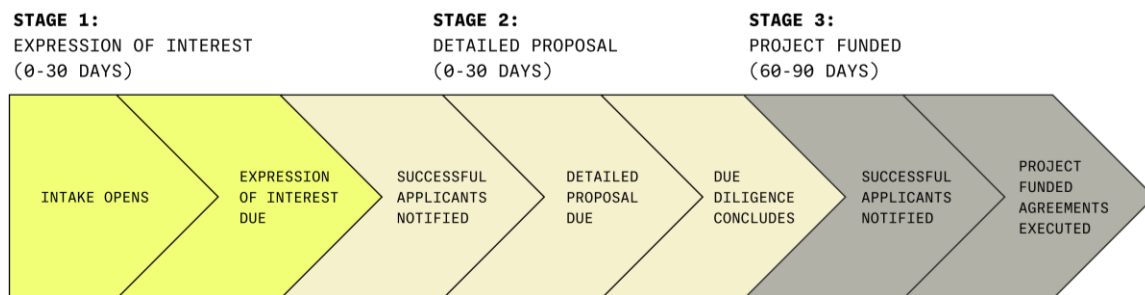
## My company is based outside of Canada, but we have a project in the country. Are we eligible?

Canadian-incorporated companies conducting projects in or demonstrating clear benefits to BC and the country are eligible to apply.

## Do I need a BC-based impact?

NorthX welcomes applications from companies across Canada, however, priority will be given to those who demonstrate tangible impact in BC. For example, applicants from other parts of Canada may be asked to describe how their project or technology could create benefits or partnerships in BC, as part of understanding broader opportunities for scaling and collaboration.

## What is the expected timeline for the Open Intake?



EOIs are reviewed within 30 days of submission. Successful applicants will be invited to submit a detailed proposal, with a funding decision made within 90 days of receipt. The sooner a proposal is submitted, the sooner a funding decision can be made. While the full process can run up to 120-150 days, timelines can be adjusted to reflect the readiness of each company.

## What types of projects are eligible for funding?

NorthX will support projects at Technology Readiness Levels (TRL) 4–9, with priority given to solutions that:

- Advance commercialization readiness



- Enable deployment or validation with real-world users
- Directly reduce or remove GHG emissions and deliver measurable climate impact

Projects activities may include, but are not limited to:

- Demonstration and pilot projects
- Innovative implementation solutions
- Novel linkage of system components
- Mitigation or monitoring technologies
- Business model innovations

### **Will NorthX fund software projects?**

NorthX prioritizes projects that deliver direct, measurable emissions reductions or removals, with a preference for hardtech solutions. Software-based projects may be considered where they are directly integrated with hardware as part of the proposed solution and where resulting emissions reductions are material and verifiable.

### **What will be considered out of scope?**

Examples of projects that will be considered out of scope include:

- Projects below TRL 4
- Research-only initiatives
- Feasibility-only or FEED-only studies
- Awareness or education campaigns
- Off-the-shelf deployments or implementations without meaningful innovation
- Consumer applications with only indirect climate impacts

Projects may include studies or reports as part of a broader project scope, but projects consisting solely of studies or reports will not be considered.

### **Do I need to own the IP?**

NorthX aims to support innovation across BC and Canada, with priority given to applicants developing and retaining the intellectual property associated with their project.

### **Does the video portion of the EOI need to be professionally produced?**

No. NorthX encourages innovators to share their solutions in their own words and on their own terms. The production quality of the video will not be considered in the evaluation.



### **Do I need to address all questions in the Applicant Guide in my video?**

Yes. Applicants are expected to address all questions listed at the end of the Applicant Guide in their 5-minute video in order for NorthX to best understand and evaluate the opportunity.

### **What is the expected timeline and process for investment dispersal?**

Once successful projects are approved, NorthX will work with companies to develop milestone plans.

NorthX funding is reimbursement-based. As each project milestone is achieved, the corresponding portion of funding will be dispersed within 8 weeks of reviewing and approving a milestone report.

Projects supported by NorthX must begin within 6 months of signing a project funding agreement and must be completed within the earlier of:

- 2 years from the project start date, or
- June 30, 2029

### **What costs are eligible?**

Only project costs are eligible for funding. Please ensure you segment project costs from general corporate and company-related costs. Applicants should be prepared to provide accurate estimates of project costs to NorthX upon request.

### **Does NorthX take equity?**

Currently, NorthX provides non-dilutive funding. However, NorthX is exploring the potential to offer funding options beyond grants to better serve the needs of companies. The final funding instrument will be determined in discussions with applying company,

### **I've received funding from previous NorthX calls for innovation. Can I still apply?**

Yes! We'd be happy to hear about your new projects or follow-on funding opportunities.

### **Can I submit more than one project?**

Yes, organizations may submit multiple EOIs if the projects are distinct and meet the eligibility criteria.



### **What types of projects and/or companies have you funded through previous calls for innovation?**

We fund companies with innovative clean energy and climate solutions that focus on decarbonization and commercialization. Visit our website to learn more about NorthX's funded projects: <https://northx.ca/portfolio>

### **How do I stay up to date on NorthX funding opportunities and announcements?**

[Sign up](#) for email updates and follow NorthX on [social media](#) to stay up to date on what calls are being offered! NorthX launches a variety of funding opportunities every year. Check out [our website](#) for current funding opportunities.

### **Who can I contact for more information?**

Contact us with any questions at [info@northx.ca](mailto:info@northx.ca)